



385 Franklin Avenue, Suite C • Rockaway, NJ 07866 • Phone (973) 586-8500 • Fax (973) 586-8865 • <http://www.alsystems.com>

Project Manager

About the position

AL Systems is a privately held company in Northern New Jersey, focused on optimizing our customers' distribution operations through the use of our Warehouse Control System (WCS) solutions.

For more than 30 years, AL Systems has provided clients with integrated supply chain software solutions that optimize the flow of merchandise through distribution centers. AL Systems' clients include name brand retail, wholesale, and e-commerce companies such as REI, Urban Outfitters, Gymboree, Armani Exchange, Simon & Schuster, Tiffany & Co., Talbots and The Men's Wearhouse.

Our solutions are used by clients in their order fulfillment operations to reduce labor costs, improve accuracy and eliminate bottlenecks. AL Systems helps clients quantify and measure the ROI for our systems, and has a track record of solutions that pay for themselves.

AL Systems is currently searching for a Project Manager, able to manage large Warehouse Control System implementation projects, using project management best practices integrated with our proven project methodology. As the client advocate, the Project Manager is measured on satisfying clients and completing projects on budget and on time. In addition, the Project Manager is the focal point of communication between all resources associated with a project, externally and internally.

Responsibilities

- Responsible for leading every aspect of client projects including kickoff, functional requirements definition and documentation, project planning and scheduling, keeping projects on schedule and on budget, solution installation, documentation, training and startup support.
- Responsible for scheduling and leading all internal and external project meetings.
- Responsible for working closely with engineering and software leaders to make certain client expectations are met.
- Responsible for building and maintaining a close relationship with client resources.
- Responsible for identifying how AL Systems' solutions can be used to optimize clients' distribution operations and making recommendations leading to increased project scope and/or additional projects.
- Responsible for assorted project and client specific solution documentation. (user manuals, training documents, test plans, project status updates, etc)
- Training clients on use of the solutions.
- Providing solution startup support to clients.
- Conveying customer requirements to Software and Engineering teams.
- Responsible for solving unexpected issues related to projects and timely escalation to senior management of issues requiring further assistance or resources.
- Able to travel throughout U.S.A for projects.
- Meeting daily, weekly, monthly, and annual performance goals.



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Experience

- Candidates should have experience managing projects for a technology company delivering software based solutions to external clients (not just internal IT project management).
- A proven, successful track record in managing technology/software projects, preferably in the Warehouse Control System, Warehouse Management System, Material Handling Equipment, or Supply Chain solution space.
- Experience working with multi-functional project teams with many internal and external players.
- Experience in a key role in defining the solution providing the best cost-benefit for the customer.
- Experience establishing and maintaining strong relationships with customers and solution partners throughout and after the project.
- Minimum 5+ years' experience in technology project management.
- Experience and familiarity with innovative technology-based products and industry best practices, in retail, wholesale and ecommerce distribution.

Skills

- A genuine desire and motivation to be an integral part of a fast growing technology company.
- The aspiration to earn a six figure compensation through successful project delivery and satisfying clients.
- A person who understands the big picture that business is about more than just projects; it is about client satisfaction, revenues, and profits.
- Candidates must be able to drive project team members to meet project and company goals.
- Must be able to work closely and productively with software, engineering, partners, installation resources, including contractors, and all levels of client organizations.
- Must be able to manage more than one large project at the same time.
- The mindset to set self apart from others through sacrifice and hard work.
- Comfortable in the dynamic atmosphere of a technical organization with a rapidly expanding customer base.
- Excellent time management and organizational skills, with strong attention to details.
- Excellent communication skills (both verbal and written).
- Excellent problem solving skills
- Able to build strong relationships with customers, resulting in repeat business.
- Driven and passionate self-starter, able to execute and deliver with minimal supervision.
- Proficient in all Microsoft Office tools, including MS Project.

Education

- Bachelors Degree in a technical or business discipline (IE, ME, EE, CS, BA, etc).
- Supply Chain education components are strongly preferred.
- Project Management education and certifications a plus, but not required.

Compensation

Compensation is competitive and based on an individual candidate's circumstances. It consists of a base salary plus variable compensation based on company and individual performance. Benefits are generous and include health and dental and 401(k).

Please email your resume to mkushner@alsysinc.com